

2011年报检员考试辅导：基础英语复习资料16 PDF转换可能丢失图片或格式，建议阅读原文

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导读：本篇主要讲述报检员资格考试基础英语知识重点词汇及考试中频考词汇中英文对照。 Reliability is our strong point. 可靠性正是我们产品的优点。

We are satisfied with the quality of your samples , so the business depends entirely on your price. 我们对样品的质量很满意，因此交易的成败就取决于你们的价格了。

To a certain extent , our price depends on how large your order is. 在某种程度上，我们的价格就得看你们的定单有多大。 This product is now in great demand and we have on hand many enquiries from other countries.

这种产品现在需求量很大，我们手头上来自其他国家的很多询盘。 Thank you for your inquiry. Would you tell us what

quantity you require so that we can work out the offer ? 谢谢你询价。为了便于我方提出报价，能否请你谈谈你方需求数量？

Here are our FOB price. All the prices in the lists are subject to our final confirmation. 这是我们的FOB价格单。单上所有价格以我方最后确认为准。 In general , our prices are given on a FOB

basis. 通常我们的报价都是FOB价。 invoice , 发票 invoice no.

, 发票号 port of shipment , 启运港 port of destination , 目的港

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