

2008年报关员考试英汉对照报关常用词组及语句报关员考试
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一、英汉对照报关常用单词、

词组 1 . invoice 发票 2 . invoice no. 发票编号 3 . port of shipment 起运地 4 . port of destination 目的地，到达地 5 . date of shipment 装船日期，出运口岸 6 . marks & no. 唛头 7 . commodity code 商品编码 8 . description 品名 9 . quantity 数量 10 . price 价格 11 . unit price 单价 12 . total amount 总价 13 . net weight 净重 14 . gross weight 毛重 15 . measurement 尺码 16 . packing 包装 17 . sales contract No. 售货合同编号 18 . packing list 装箱单 19 . package No. 包装箱号码 20 . total packages 包装总数 21 . case No. 箱号 22 . specification 规格 23 . country of origin 生产国别，原产国 24 . contract of purchase 订购合同

二、英汉对照报关常用语句 1 . Excuse me, are you Mr. Brown from Paris? 请问，您是从巴黎来的布朗先生吗？ 2 . I work in the China National Machinery Import and Export Corporation. 我在中国机械进出口总公司工作。 3 . I have been assigned to negotiate business with you. 公司委派我和你们具体洽谈业务。 4 . I ' m the manager of the China Textiles Import and Export Corporation. 我是中国纺织品进出口总公司的经理。 5 . You may take a rest today and we ' ll talk about our business tomorrow. 今天您先休息休息，业务的事明天再谈 6 . If there is an opportunity, we ' d like to see your manager. 如果有机会，我们想见一见你们总经理。 7 . Our manager would like to invite you to dinner this evening at the Beijing Roast Duck Restaurant. 今

晚我们经理想请你们去北京烤鸭店吃饭。 8 . Our company mainly deals in Chinese arts and crafts. 我们公司主要经营工艺品。 9 . You can talk the business over Mr. Wang who is in charge of this line. 具体业务您可以和主管这项业务的王先生洽谈。 10 . Let ' s hope for good cooperation between us. 希望我们能很好的合作。 11 . I wish you all brisk business and continued development in our business dealing! 祝大家生意兴隆 , 买卖越做越好 ! 12 . We insist on the principle of equality and mutual benefits, as well as exchange of needed goods. 我们坚持平等互利 , 互通有无的原则。 13 . We stick to a consistent policy in our foreign trade work. 我们的对外贸易政策是一贯的。 14 . We have adopted the usual international practices in our foreign trade work. 我们在外贸工作中采用了国际上的通用做法。 15 . We readjust our price according to the international markets. 我们是根据世界市场的行情来调整价格的。 16 . May I know what particular line you are interested in this time? 你们这次来主要想谈哪方面的生意呀 ? 17 . We are very much interested in your hardware. 我们对你们的小五金很感兴趣。 18 . This is our inquiry, would you like to have a look? 这是询价单 , 请您看一下。 19 . We hope that we can do substantial business with you in this line. 我们希望能在这方面和你们大量成交。 20 . We ' d like to know the availability and the conditions of sale of this line. 我们想了解一下你们在这方面的供货能力和销售条件。 21 . Have you read our leaflet? 我们的商品销售说明书您看了吧。 22 . Could you tell me the article number of the product? 请您把品号告诉我。 23 . We are in a position to accept a special order. 我们

可以接受特殊订单。 24 . Will you please let us have an idea of your price? 请您介绍一下您方的价格，好吗？ 三、英汉对照
报关常用缩写语 1 . B/L (Bill of Lading) 提单 2 . L/C (Letter of Credit) 信用证 3 . D/P (Documents against Payment) 付款交单 4 . D/A (Documents against Acceptance) 承兑交单 5 . T/T (Telegraphic Transfer) 电汇 6 . CF , C/F (Cost and Freight) 成本加运费价格 7 . C.I.F. (Cost, Insurance and Freight) 成本、保险费加运费价格 8 . F.O.B. (Free On Board) 装运港船上交货价格 9 . F.A.Q. (Fair Average Quality) 良好平均品质 10 . FCL (Full Container Load) 整箱货 11 . LCL (Less than Container Load) 拼箱货 12 . D/D (Demand Draft) 即期汇票 13 . P.A. (Particular Average) 单独海损 14 . F.P.A. (Free from Particular Average) 平安险 15 . W.P.A. (With Particular Average) 水渍险 16 . G.A. (General Average) 共同海损 17 . LIBOR (London Inter Bank Offered Rate) 伦敦银行同业拆放利率 18 . EXW (Ex Works) 工厂交货 19 . FCA (Free Carrier) 货交承运人 20 . DAF (Delivered at Frontier) 边境交货 21 . DES (Delivered Ex Ship) 目的港船上交货 22 . DEQ (Delivered Ex Quay) 目的港码头交货 23 . DDU (Delivered Duty Unpaid) 未完税交货 24 . DDP (Delivered Duty Paid) 完税后交货

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