

商务英语口语900句第5课:询盘(下) PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/474/2021_2022__E5_95_86_E5_8A_A1_E8_8B_B1_E8_c67_474484.htm

116. We shall like to know the offer for the rice of this kind. 我们想知道你们这种大米的价格
117. We ' d like to know the minimum order quantity per color and per design. 我们想知道你们每个图案每个颜色的最小订单量
118. What price could you quote us on two dozens sets 两打设备的价格是多少？
119. Would you please quote us a price one your 71 81 reversible wool blankets 15% wool and 85% cotton, bound with rayon satin 请报出你们7181 由15%羊毛85%棉合成两面用毛毯并装在由人造纤维绸缎里面的价格
120. How much you asking for this brand of ties 这种牌子的领带是多少钱？
121. If we order 10,000 units what would be your offer 如果我们要10,000个又将是什么价？
122. What ' s the price for 1000 Kg of white sugar. 1000公斤白糖的价格是多少？
123. Can you supply this quality at approximately 50% cents per meter 这种质量按大概半价每米的价格你们能提供吗？
124. If our order is a substantial one how much will you bring your price down 如果我们的真下单给你们，那么你们的价格还能降多少？
125. How much discount could you offer on a order of this size 请告知这个尺寸的订单你们能打几折？
126. Please inform us what special offer you can make us 请告知你们给我们的优惠价是多少？
127. Here is a list of my requirements I ' d to have your lowest quotations CIF New York. 这是我的货物需求单，我想请报出你们最低的CIF纽约价。
128. Please inform us of your lowest price CIF London. 请告知你

们最低的CIF伦敦价 129. We ' d appreciate it very much if you let us know what discount you can grant us if we give you a large order of your products. 要是我们下一张大订单买你们的货，如果能告知你们会给我们打多少折将非常感激 130. Please let us have your best quotation by tomorrow together with the appropriate time of shipment. 请在明天给我们最好的报价和适当的出货期

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