

商务英语口语900句第5课:询盘(上) PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/474/2021\\_2022\\_\\_E5\\_95\\_86\\_E5\\_8A\\_A1\\_E8\\_8B\\_B1\\_E8\\_c67\\_474483.htm](https://www.100test.com/kao_ti2020/474/2021_2022__E5_95_86_E5_8A_A1_E8_8B_B1_E8_c67_474483.htm) 101.Please quote us for the goods listed I enclosed inquiry sheet giving your prices CIF Jakarta. 请报我附档中列出货物到雅加达的CIF价格。（CIF指cost,insurance and freight成本加保险费，运费价）102.Please quote us your lowest price CIF Hamburg for ten MT of walnut meat. 请报10吨胡桃仁肉到汉堡的最低CIF价。103.Please quote us FOB London for 100 reams of good quality white poster paper.请报出100令优良品质的白色海报纸到伦敦的FOB价（FOB离岸价格）104.Please quote us your most competitive prices in order to consummate business. 为了使交易获得圆满，请报出你们最有竞争力的价格。105.Please quote us your lowest price for fertilizers . 请你们报出肥料的最低价。106.Please quote us your best price and let us know the minimum quantity for each order. 请报出你们的最好价格并告诉我们最少订单量。107.Please make us a offer on CIF Hongkong bases for hand made leather gloves. 请提供真皮手套CIF香港的底价。108.Please make us a offer giving your price FOB New York. 请你们提供FOB纽约的价格109.We have already made an enquire for your articles please make a offer before the end of this month. 我们已经向你们的商品询价，请在这个月底前报价给我们。110.I would like to make a enquiry about this type of leather bag.我想询问一下这款真皮包的价格。111.We shall be pleased if you finished us with your quotation for this product. 如果你已经做好了这些批产品的报价单，我们将很高兴

。 112.Many of customers are interested in your “ Seagull ” brand household scissors and we wish to have your CNF Shanghai quotations. ]许多客户对你们的“ 海鸥 ”牌家用剪刀感兴趣，我们希望能知道你们的CNF上海价113. We want to know the price CIF Tokyo for your printed shirting. 我们想知道你们印刷衬衫布料的CIF东京价。 114.We are anxious to get a offer for your products. 我们渴望能得到你们的产品价格。 115. We shall be very glad to receive a offer from you on this brand of radios. 我们将非常乐意收到你们这种品牌的收音机的报价。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)