

2000年外销员统一考试外贸英语试题与答案 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/33/2021_2022_2000_E5_B9_B4_E5_A4_96_c28_33181.htm 外贸英语试题 (2000年9月) I

. Translate the following terms: 10% 1. From English into Chinese:(1) PNTR (2) Irrevocable Letter of Credit (3) Blank Endorsement (4) General Average (5) FAQ (6) DES (7) Franchise (8) FPA (9) Bill of Exchange (10) Auction 2. From Chinese into English (5%) (1)世界银行 (2)电子商务 (3)托运人 (4)进口许可证 (5)国际商会 II . Choose the best answer for each of the following question (25%) 1. Contracts must be renewed one week _____ their expiration. A on B against C the moment of D before 2. The commodities you offered are _____ line with the business scope of our clients. A outside B out of C out D without 3. We are arranging for an inspection tour of _____ the material was processed. A place B the place C where D there 4. We are reconsidering those trade terms _____ might be adverse to the interest of our principals. A what B that C when D where 5. Information indicates that some similar goods of Indian origin have been sold here _____ about 30% lower than yours. A with a level B at something C at quotation D with a figure 6. As we are _____ of these goods, please expedite shipment after receiving our L/C. A in badly need B badly in need C urgent in need D in urgently need 7. We give you on the attached sheet full details regarding packing and marking, which must be strictly _____. A observed B abide by C submitted D seen 8. We _____ to allow you a special discount if

you increase your order to 5000 pairs. A have prepared B are prepare
C are prepared D were prepared 9. The importance of delivery on
time _____ overstressed, because failure to receive goods or
services will cause serious inconvenience to the end-users. A can B be
C cannot be D could be 11. We wish to stress that shipment must be
made within the prescribed time limit, as a further _____ will not
be considered by our end - users. A prolong B protract C extension
D expansion 12. With computer users linked to the Internet growing
_____ every year, business is trying to cash in on the worldwide
network. A at million B with a million C with one million D by
millions 13. We regret having to remind you that 30% of the freight is
still _____. A owned B owning C outstanding D understanding 16.
It should be _____ if you could immediately _____ what
quantity you can supply us at present. A thankful, advise B
appreciate, advise C appreciated, advise D appreciating, inform
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