

金融英语口语辅导：WTO英语900句18 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/295/2021\\_2022\\_\\_E9\\_87\\_91\\_E8\\_9E\\_8D\\_E8\\_8B\\_B1\\_E8\\_c67\\_295439.htm](https://www.100test.com/kao_ti2020/295/2021_2022__E9_87_91_E8_9E_8D_E8_8B_B1_E8_c67_295439.htm) If you can produce

fashionable styles of such fine quality, your shoes will win great popularity in our market. 如果那么你们能生产品质这么优良款式有新颖的鞋子，它们在我们市场上将会大受欢迎。

popularity / .p ) pjul r ti ; .papj `l r ti/ n [U] quality or state of being liked or admired by many people 受大家喜爱或赞赏的性质或状态；普及；流行；通俗性；声望：\*

win/gain/enjoy/command the popularity of the voters 获得广大选民的拥戴 \* His popularity among working people remains as strong as ever. 他在劳动人民中一如既往声望很高。 \* Her books have grown in popularity recently. 她的书近来大受欢迎。 Quality is something we never neglect. Good quality ensures continued sales. 我们一直十分重视质量。商品质量好，才能不断有销路。

Indeed. I see youve got some nice walking shoes too. 确实是。我看你们还有些便鞋也挺不错。 Theyre remarkably comfortable. By the way, Mr. Smith, isn't there room in your market for lower grade shoes? 这种鞋穿着非常舒服。顺便问一下，史密斯先生，比较低档的鞋在你们那里有销路吗？ room ~ (for sth) opportunity; scope 机会；范围：\* Theres (plenty of) room for improvement in your work, ie It is not as good as it could be. 你的工作还有(许多)改进的余地。 \* Theres no room for doubt, ie It is quite certain. 没有怀疑的余地。 Even highly demanding markets require a wide range of quality and price levels

for any group of products. 即使要求很高的市场对不同种类的商品，也需要有各种档次的货色和价格。 And durable as well. 而且也耐穿。 durable / dju r bl ; US ' du r bl ; `dur bl / adj lasting for a long time 持久的； 耐久的： a durable peace , friendship , settlement 持久的和平、 永恒的友谊、 永久的解决 \* trousers made of durable material 耐穿的料子制成的裤子 \* This varnish provides a durable finish. 这种清漆可作耐久的罩面漆。 > durability / .dju r ' bil ti. US .dur ' bil ti. .dur `bil ti/ n [U]. durables n [pl] ( also con , sumer `durables ) goods expected to last for a long time after they have been bought , eg vacuum cleaners 耐用品（ 如吸尘器 ）。 Oh , durability is not too important nowadays , especially for womens shoes , it ' s a style conscious market. 噢， 耐穿在当今时代已经不大重要了， 尤其是女鞋， 讲究式样翻新。 Yes , weve noticed that. 是的， 我们已经注意到了。 Some of your shoes are satisfactory to your domestic market , but they would need to be adapted for the export market or they wouldnt be acceptable. 你们的一些鞋， 对你们国内市场来说是不错的， 但是作为外销， 就要有些改动， 要不然， 国外不会接受的。 adapt ~ sth ( for sth ) make sth suitable for a new use , situation , etc ; modify sth 使某事物适合于新的用途、 情况等； 修改某事物： \* This machine has been specially adapted for use underwater. 这机器是为水下使用而特别改装的。 \* These styles can be adapted to suit individual tastes. 这些式样均可改动以适应个人不同的爱好。 We can produce shoes modeled after the fashions of different markets or according to buyers samples. 我们能按不同市场的流行款式或客户来样， 制

作不同款式的鞋子。 Your L/C must be opened at least one month before the time of shipment , otherwise we wouldnt be able to catch the ship. 你方信用证必须在装货前一个月开出 , 否则我们将赶不上船。 No problem. Ill have the covering L/C opened as soon as I get back. 没问题。我一回去 , 就马上安排开立有关信用证。 Fine. Im very glad our negotiations have arrived at a successful conclusion. 好 , 我很高兴我们的谈判取得了成功。 Me too. I hope this initial deal will result in further transactions between us. 我也是。我希望这首笔生意会带来更多的交易。 result in sth have a specified effect or consequence 产生某种作用或结果 : \* Our efforts resulted in success/failure. 我们的努力终于成功[失败]了。 \* The talks resulted in reducing the number of missiles/missile reduction. 谈判结果削减了导弹数量。 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)